



Leading With Confident Humility

A Self-Assessment

	Rarely	Sometimes	Often	Almost Always	Always
Focus Areas					
Confidence					
I bring significant subject matter expertise to the team					
I take a stand when needed					
I ask tough questions that make people think					
Confidence Total					
Humility					
I recognize my vulnerabilities and knowledge gaps					
I admit mistakes					
I'm more concerned about business results than who gets credit					
Humility Total					
Vision					
I help my team imagine possibilities they may not have considered					
I uncover potential					
My work makes a lasting impact					
Vision Total					
Connection					
I invest deeply in getting to know the business					
I take time to get to know my team leaders and agents as people					
I listen carefully					
Connection Total					
OVERALL					