OPERATIONAL EXCELLENCE

Copyrighted Material

A MANAGER'S GUIDE
TO GETTING RESULTS—
WITHOUT LOSING
YOUR SOUL

WINNING WELL

Karin Hurt | David Dye

Foreword by Marshall Goldsmith, author of TRIGGERS and MOJO

KARIN HURT & DAVID DYE, LET'S GROW LEADERS.

Karin Hurt and David Dye are experienced executives who work internationally to help companies achieve breakthrough results while building the relationships necessary for sustained success. Their Winning Well system is based on their award-winning book, Winning Well: A Manager's Guide to Getting Results Without Losing Your Soul.



Rallies

Ignite Performance. Transform Results.

ou've got aggressive goals and pressure to dominate the metrics faster than seems humanly possible. Layered on top of that, you've got several strategic initiatives at play. Your team is already working hard—you worry about their ability to sustain this pace. You need a focused execution plan you can implement right away, before you lose momentum or your people burn out (or both).

WINNING WELL OPERATIONAL EXCELLENCE RALLIES

Our Winning Well Operational Excellence Rally provides you and your team with a highly effective and efficient forum to focus your efforts, cement commitment to critical teamwork behaviors, and take your team's performance to the next level.

You will:

- Identify the specific behaviors that will support your team to achieve your daily M.I.T.s (Most Important Things) and experience consistent breakthrough success.
- Build a 60-day "confidence burst" execution strategy to trigger confidence and competence in practicing your key teamwork behaviors.
- Own your team's U.G.L.Y. by having candid conversations about what's really undermining collaboration and teamwork.
- Identify competency gaps and build concrete plans to improve individual and team performance.
- Adopt easy-to-implement tools to streamline communications and keep your team focused on improving working relationships and deepening results.

We will work with you to custom-design a 1 or 2 day rally based on your team's specific challenges and objectives. Coming out of your Winning Well Operational Excellence Rally, you and your team will feel energized, equipped, and ready to roll up your sleeves and achieve more than you believed humanly possible.